

► It's about firefighter safety....

Happy Birthday Tempest!



This month marks the beginning of Tempest Technology, Inc.'s eighteenth year in business. Did you know that Tempest originally began as a manufacturer of hot air balloon inflator fans? Seventeen years ago, Dexter Coffman, Tempest's Founder and CEO, launched the first Tempest Power Blower, revolutionizing the hot air balloon sport due to its unique design and optimum efficiency. In 1987 Tempest found its way into firefighting when asked to conduct tests on a radical innovation, PPV, by the Kern County, California, Fire Department. As a result of those tests, Kern County became one of the first fire departments to routinely utilize PPV and Tempest Power Blowers. Now, seventeen years later, Tempest has been a catalyst in the acceptance of PPV as an effective ventilation technique with fire departments around the world. PPV has evolved from an overhaul tool to a powerful fire attack tool with the use of PPA, Positive Pressure Attack. From PPV to PPA, Tempest has met the demands and needs of fire departments across the globe. Thanks to the efforts of Dexter Coffman and our strong dealer alliances who demonstrate our products and their benefits and features everyday, we are embarking on our eighteenth year. Thank you for all of your hard work and support. We would not be here without your efforts.



August 1, 2004

Keep an eye out for your Tempest Sales Manual Update.

Some of you have received them all ready. Be sure to change out your old manual information with the new. It will keep you current on Tempest Products and Services.

Third Quarter Spiff Promotion

Don't Forget About the Third Quarter Spiff Promotion!

Tempest Direct-Drive Power Blowers

DD-18-H-5.5

5.5 Honda 18" Blower

\$250.00 Spiff to the Winner!

Key Features of Tempest Direct-Drive Power Blowers

Tempest Direct-Drive blowers are designed to provide the best value for fire and industrial applications. The direct-drive design allows for a smaller package and a lighter weight unit. Vibration problems that are common to most direct-drive blowers have been virtually eliminated due to the use of higher quality, four cycle gas engines, more precisely balanced and engineered impellers and vibration absorbing, spring loaded rear "feet". Available in sizes from 16", Tempest has a direct-drive blower to meet your specific needs.

Five Key Selling Points to Remember:

1. Lightweight yet strong blower frame.
2. More horsepower than electric blowers for faster ventilation.
3. Requires no generator or power cord lays.
4. Honda, Tecumseh and Briggs engines available.
5. Vibration problems eliminated due to special features and unique design.

